

JILL D. WINANS
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EMPLOYMENT HISTORY

MCCAULEY LYMAN LLC, Framingham, MA
Principal, October 2009 – present.

Represents clients in renewable energy related real estate and title matters; provides advice on renewable energy incentive and regulatory programs, and asset placement; represents client interests in industry organizations and regulatory stakeholder proceedings.

CONSERVATION SERVICES GROUP, Westborough, MA
Deputy Director, Clean Energy Markets, 2006 – April 2009.

Directed and managed a program representing clean and renewable energy generators in environmental attribute markets. Major business lines included renewable energy credits, carbon reduction mechanisms and forward capacity markets. Responsible for leading, coordinating and overseeing all program services, including business development, sales, legal, policy and operations.

- Developed vision and mission for all business lines, including voluntary and compliance markets.
- Developed strategic partnerships, maintained client relationships and advised clients on asset development.
- Oversaw and directed client services in the areas of market and policy analysis and advocacy, asset qualification, commodity verification, sales, contracting and delivery.
- Monitored and analyzed regulatory frameworks for their impact on clients' commodities; initiated and directed regulatory changes on clients' behalf with FERC and ISO, including managing outside consultant services.
- Managed, trained and developed a staff of eight, including evaluations and performance reviews.
- Directed development of internal systems infrastructure.

GUST ROSENFELD PLC, Phoenix & Tucson, AZ
Associate, 1999 – 2005

- Represented municipalities as outside general counsel.
- Initiated and developed public financing for infrastructure development through state and federal agencies.
- Managed professional services teams for infrastructure development projects.
- Developed and negotiated contracts for public works acquisitions and development projects.
- Advised and appeared before regulatory public bodies on infrastructure development, public finance, contracts and general public law matters.
- Directed and managed public input processes and disputes.
- Pre-trial litigation, including motion practice, developing case strategy and making court appearances.

LAW OFFICE OF MARY C. MCDONALD, Glendale, AZ
Associate, 1998 – 1999

- Pre-trial litigation, including motion practice, developing case strategy and making court appearances.

EDUCATION

University of Arizona, Tucson, MA
Juris Doctor, 1997
Bachelor of Science, *cum laude*, 1993

Personal Interests: Owned and operated a sport equine business from 1983 through 1995. Developed dressage training and competition programs for clients; provided dressage instruction and training; advised clients on purchases and sales; nationally ranked through Prix St. George.

Organizational Memberships: Northeastern Energy and Commerce Association, Renewable Energy and Distributed Generation Committee, member; Energy Bar, member; State Bar of New Mexico Natural Resources, Energy and Environmental Law Section, member.

ADMITTED TO PRACTICE IN ARIZONA, MASSACHUSETTS & NEW MEXICO