

**Ann M. DeKruyff**  
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## **EMPLOYMENT HISTORY**

### **MCCAULEY LYMAN LLC, Framingham, MA**

*Of Counsel, December, 2019 - Present*

Represents clients in development of solar energy projects, including drafting and negotiating power purchase agreements and real estate control documents, examining title matters, and advising clients on the applicable solar incentive programs.

### **AMERESCO, INC., Framingham, MA**

*Associate General Counsel, 2008 – 2017*

Ann began as Counsel at Ameresco (NYSE: AMRC) and was promoted to Associate General Counsel after four years. Ann was responsible for a wide range of legal matters pertaining to the development and financing of energy efficiency construction projects and solar energy projects.

- Negotiated and drafted construction contracts for solar photovoltaic installations (250kW up to 18MW), energy services agreements, solar power purchase agreements, lease agreements, professional services agreements and general commercial contracts (values of \$200,000 - \$30 million).
- Collaborated with business and finance teams on development of energy efficiency and solar photovoltaic projects from initial "RFP" stage (public entities) through construction, financing and final completion.
- Negotiated stock and asset acquisitions with in-house business acquisitions team.
- Developed all "form" legal documents for entire solar grid-tie northeast business unit.
- Recipient of Ameresco's 2013 "Legal Professional of the Year" award.

### **MASTERMAN, CULBERT & TULLY LLP, Boston, MA**

*Associate Attorney -- Corporate and Real Estate Departments, 2002-2008*

Senior associate responsible for drafting and negotiating mortgage loan financing documents (\$1-15 million), real estate purchase and sale agreements (values ranging from \$1-25 million), leases, asset and stock acquisition agreements.

- Assisted clients with the formation and structure of entities for property acquisitions and financing purposes.
- Negotiated title insurance coverage for owners and lenders.
- Represented tenants and landlords in office, retail and ground lease negotiations.
- Represented lenders and borrowers in real estate and asset financings.

### **SEEGEL, LIPSHUTZ & WILCHINS P.C., Wellesley, MA**

*Associate Attorney, 2001-2002*

- Negotiated various contracts for small businesses of all types; prosecuted trademark applications to U.S. Patent and Trademark Office.

### **GOULSTON & STORRS, P.C., Boston, MA**

*Corporate Associate, 1998 - 2001*

- Negotiated and drafted asset and stock acquisition documents, stockholders' agreements, limited liability company agreements, financing documents.
- Assisted partners and senior associates with private placements under Regulation D
- Assisted senior associates with SEC filings and compliance matters.
- Represented major New England banks in asset-based financing and low income housing tax credit financing.

### **OTHER WORK HISTORY**

#### **SMA Abrasives USA LLC** 2017 – Present

Established U.S. affiliate of Mexico-based family business. Responsible for LLC corporate maintenance, importing and coordinating delivery of product from Mexico to U.S. customers.

#### **Serfin Securities** 1994-1995 Mexico City, Mexico

Translator and co-editor for all financial publications analyzing Mexican economy for distribution in United States, United Kingdom and Mexico.

### **EDUCATION**

#### **Georgetown University Law Center**, Washington, D.C.

J.D., 1998.

#### **Wellesley College**, Wellesley, Massachusetts

B.A., *cum laude*, 1994.

**Personal Interests:** I enjoy playing tennis, cooking, gardening, following Boston sports teams and traveling throughout Mexico.

Admitted to practice in Massachusetts.